



CAPITAL BELTWAY HOT LANES PROJECT MEANS BUSINESS

Fluor-Lane Utilizes Disadvantaged, Small, Women, and Minority Owned Businesses to Build One of the Largest Highway Projects in U.S.

QUICK FACTS

Contractors	Contract Value
104 DBE Companies <i>Disadvantaged Business Enterprise</i>	\$162.6 million
130 SWaM Companies <i>Small, Women, Minority Owned</i>	\$222.7 million
Total (DBE/SWaM)	\$385.3 Million



A historic project

Construction of the \$1.4 billion Capital Beltway HOT (High Occupancy Toll) Lanes in Virginia is delivering the most significant improvements to the Capital Beltway in a generation. Construction will add four new lanes to a 14 mile stretch of the Capital Beltway, replace \$260 million worth of aging infrastructure (58 bridges and overpasses), nearly triple the sound wall protection, relocate major utilities and provide new travel choices in Northern Virginia including HOV (High Occupancy Vehicle) service, dedicated bus lanes, and tolling option.

Opening doors to disadvantaged, small, women, minority-owned businesses

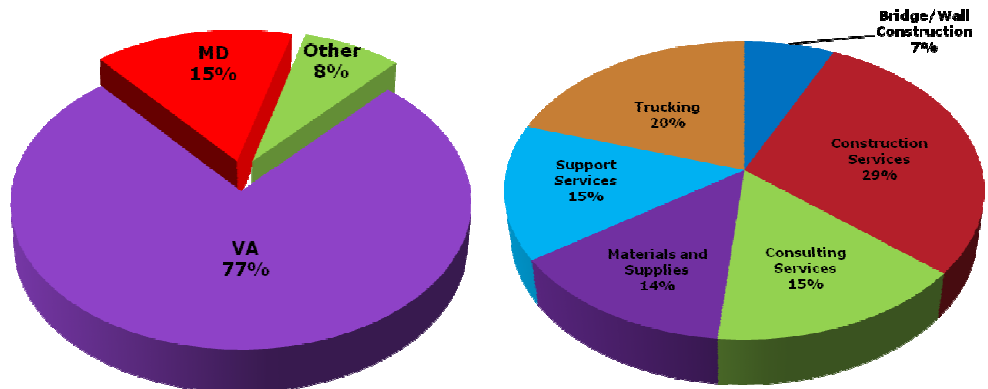
In 2007, VDOT and Fluor-Lane joined forces to ensure increased small and disadvantaged business participation for construction of the Capital Beltway HOT Lanes Project.

Before construction started, the team focused on creating contract opportunities tailored to increase DBE/SWaM participation. The partnership then identified and encouraged DBE and SWaM companies to submit bids by hosting Business Opportunity Sessions. Work scope sessions were held with prime contractors, diversity subcontractors and suppliers to forge relationships to encourage partnerships on real business opportunities or within the project.

Once construction started, the business development team shifted its focus to support awarded contractors to ensure their success. The VDOT/Fluor-Lane partnership, Small Business Opportunity sessions and strategic work scope development are just a few innovative ideas and solutions used on the I-495 HOT Lanes Project that will be used as Best Practices on projects to come.

Supporting jobs, opportunities for local DBE/SWaM businesses

A recent study by George Mason University estimates the construction of the Capital Beltway HOT Lanes Project is supporting 11,000 jobs and pumping \$2.7 billion into the local economy. Below is a chart breaking down the project's commitments to the region's small, women, and minority-owned businesses with a wide range of opportunities.



Contracts Award by State

Types of Contracts Awarded

Largest commitment in Virginia's history

The VDOT and Fluor-Lane partnership has made commitments with 104 DBE and 130 SWaM subcontractors/suppliers totalling \$385.4 million. The project's commitment to small, women, and minority-owned businesses is the largest in Virginia's history. Our partnership continues to seek ways to work together to build upon existing commitments.

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We are an Equal Opportunity Employer that recognizes the value of a diverse workforce.

For more information on Capital Beltway HOT Lanes, please visit www.virginiahotlanes.com.



CAPITAL BELTWAY HOT LANES:
**Fluor-Lane Utilizes Disadvantaged, Small, Women,
 and Minority Owned Businesses**

DBE SUBCONTRACTORS & SUPPLIERS LIST

- 1st Choice Staffing, LLC
- A & M Concrete Corporation
- A A Group, Inc.
- A. Esteban & Company
- Aggregate Relocation Specialist
- Alvarado Trucking
- Andy & Eddie Trucking, Inc.
- AR-CE Enterprises, Inc.
- ARG Tile
- Arthur Construction Co., Inc
- Athalvale, Lystad & Associates
- Atlantic Construction LLC
- Aver Technologies
- B3 Enterprises, LLC
- Balmoral Group, LLC
- Blue Lake Crane, L.L.C.
- C K I & Associates, Inc.
- Cerritos Trucking, Inc
- Chevy Chase Construction, Inc.
- Chirino Trucking, Inc.
- Civil Tech Engineering, Inc.
- CJP Trucking
- Commercial Seeding, Inc.
- Connally Contracting Corp.
- Cuzcatlans Trucking
- Daniel Consultants, Inc.
- DevCon, Inc.
- District Safety Products, Inc.
- DT Read Steel Company, Inc.
- E V Trucking Inc.
- E. Ann Jackson, Inc.
- Eastern Clearing , Inc.
- EFK Moen, LLC
- EMSI Engineering, Inc.
- Falcon UHP, Inc.
- Feg's Services
- GeoConcepts Engineering, Inc.
- Global Marine Construction Supply
- H.F. Morales Trucking, Inc
- Hampton Trucking, Inc.
- Hardscapes Construction, Inc.
- Hernandez Trucking
- Ideal Electrical Supply, Corp
- Interlock Steelworkers, Inc.
- International Resource Group
- Irays 1 Trucking, Inc
- J Brooks Trucking, LLC
- J. Baires Trucking
- J. D. LittleJohn, Inc.
- Jamie Pozo Fernandez dba CJP Trucking
- JD Raffaldt, Inc.
- K & M Enterprises, Inc.
- K D Jones & Sons Trucking
- Keys Material & Utilities, Inc.
- Kishimoto, Gordan, Dalaya, PC
- KR Trucking
- L & M Trucking
- L J Trucking 7 LLC
- Legion Design/Campbell&Associates, P.C.
- Lightle Enterprises of Ohio, LLC
- Liquid Inc.
- Lopez S Trucking, Inc
- M.A.A.C Trucking Inc
- Macon Pace, Inc.
- Martins Construction Corp.
- Marvin Trucking LLC
- Max's Trucking
- McLeod, Inc.
- Mendoza Trucking Inc.
- MindFinders
- Minority Supply Services
- Morgan Oil Corporation
- Murcia Trucking Inc
- Nasir and Associates
- Nationwide Electrical Service, Inc.
- New Form Supply
- New Look Construction, Inc.
- New York Sky LLC
- Newton & Sons Trucking
- Nicam Corporation
- Old Dominion Electrical Supply
- PEMCO, Inc.
- Pioneer Contracting Company, Inc.
- Premier Reprographics, Inc.
- Prince Construction Company, Inc.
- Quinn Consulting Services, Inc
- RB Trucking
- Recon2
- Rich Moe Enterprises, LLC
- Rojas Larco Trucking, Inc.
- Shark Trucking LLC
- Simpson Engineering & Assoc., P.C.
- Tavares Concrete Company, Inc.
- TECHS-4-IT, INC.
- Top Dog Hauling
- TREKK Design Group, LLC
- Tricor Construction, Inc.
- Valley Green Landscaping, Inc.
- Vango Construction Consultants
- Veterans Steel Solutions, LLC
- Weris, Inc.
- WRM Trucking
- WK Construction & Paving, Inc.
- YES Electrical



SWAM SUBCONTRACTORS & SUPPLIERS LIST

- 495 Trucking, LLC
- Advanced Material Supply
- Alban Tire
- Allegra Printing & Imaging
- AM Liner
- American Pride Welding
- American Truck & Trailer
- Angler Construction Company
- Arturo Trucking, Inc.
- ATLACTL Trucking
- Atlantic Breakers Corp.
- Atlantic Machinery Inc.
- Atlantic Underground, Inc.
- Avitecture Inc
- B&B Signal
- Baldwin Contracting & Dev.
- Beavers Gradall Rental, Inc.
- C&R Environmental
- Canales Trucking
- CG Alliance
- Celtic Demolition
- Chantilly Crushed Stone, Inc.
- Chantilly of Virginia
- Chesapeake Electrical Systems
- Chesterfield Trading Co., Inc.
- Coatings & Painting, LLC
- Coble Trench Safety
- Colonial Construction Materials
- Colonial Truck Sales, Inc.
- Commonwealth Consultants
- Communications By Design, Inc
- Complete Facilities Supply
- CPM Scheduling
- D C Phares Trucking
- D W Lyle Corporation
- Diamond Tool Company
- Digi-Crane LLC
- Dot Diamond Core Drilling, Inc.
- Dominion Caisson
- Don's Johns
- Dotson Group International, Inc.
- DRM Associates, Inc.
- Dynasty Equipment Corp
- E F Griffiths, Inc.
- East Coast Concrete Specialties
- EC Trucking
- Edsall Park Exxon
- Edwards Trucking
- Elmer A Cruz dba EC Trucking
- Equipment Works, Inc
- Estime Enterprises
- ExelTech Consulting, Inc.
- Fila Trucking
- First Due Safety Solutions LLC
- Freehead Engineering, P.C.
- Froeling & Robertson
- G. M. Dotson
- Gary F Howell Jr. Trucking
- GeoConstructors, Inc.
- GET Solutions
- Grayfox Trucking
- Grubb Printing & Stamp Co
- Harris Miller Miller & Hanson.
- Hercules Fence Co., Inc.
- Highway Safety Supply, Inc.
- Hirschmugl, Heine & Associates, Inc.
- HR1 Enterprise LLC
- James River Equipment
- Jay B. Call III Associates, Inc.
- JL Bishop Containers LLC
- JM Trucking
- JP Rodriguez Trucking, Inc.
- KC Johnson
- KDR
- KNK Trucking
- La Terre Enterprises, Inc.
- Loudoun Tunneling
- Martin & Gass, Inc.
- Mattern & Craig, Inc.
- McClung Logan Equip Company
- McDonough Bolyard Peck, Inc.
- MDC Construction, LLC
- Metro Title Services, LLC
- MF Trucking
- Mid-American Foundation Supply
- Midasco, LLC
- Miller's Office Products
- N to N Fiber, Inc.
- National Capital Industries
- Northern Virginia Stream Restoration
- NOVA Hauling, LLC
- NOVA Property Services
- O'Neill & Associates, LC
- Owen's Trucking
- Pape & Company, Inc.
- Paradigm Equipment Sales
- Parli Appraisals, Inc
- Potomac Environmental
- Quality Pipe
- Reston Shirt & Graphic Co. Inc
- Rice and Associates, Inc.
- Richards Trucking
- Roadmark Corp.
- Robert Paul Jones Company
- Roche Bros., Inc.
- Sheladia Associates, Inc.
- Shirley's Kitchen & Catering Services
- Sicalco, LTD
- Silent Partner Security Inc
- Stonebridge, LLC
- Suburban Safe & Lock Service
- Tessa
- The Anderson Company
- The Courtney Group
- The Piling Source
- The Rigging Box
- Theros Equipment, Inc.
- Thompson Trash Service, Inc.
- Tipton Electrical
- Tom Warne & Associates
- V. Lynn Kelsey
- Virginia Road and Bridge Supply
- W G Construction
- Walter A. Robinson Jr.
- Warfiled Consulting
- Washington Air Compressor
- Wetland Studies and Solutions
- William B. Hopke Co., Inc.
- Wm. C Baker Sr & Son Trucking Inc.
- Y&M Trucking, LLC
- Zenmar Power Tool & Hoist

